

# Impact report 2024

### Key figures

#### **Funding**



EUR 1,408 mn

Assets under management

20

Investors/Donors

#### **Investments**



EUR 1,338 mn

Outstanding investment portolio

#### EUR 4,631 mn

Cumulative volume invested in partner lending institutions

15

Active countries

86

Active partner lending institutions

#### Advisory and capacity building



697

Advisory and capacity building projects managed

#### EUR 48 mn

Volume of advisory and capacity building projects managed

15

Countries with active advisory and capacity building projects

64,600

People benefitted from capacity building

43%

Share of female participants of capacity building

#### **Impact**



1,300,000

Number of sub-loans facilitated to micro, small and medium enterprises (MSMEs) and households<sup>1</sup>

#### **EUR 11.4 bn**

Volume of sub-loans enabled to MSMEs and households through EFSE financing<sup>1</sup>

2,584,000

Indirect jobs supported by MSMEs<sup>1,2</sup>

1,065,000

- of which women<sup>1,2</sup>

78%

Share of sub-loans disbursed in local currency<sup>3</sup>

37%

Share of female MSME end-borrowers<sup>4</sup>

24%

Share of young MSME end-borrowers<sup>4</sup>

73%

Share of rural MSME end-borrowers<sup>4</sup>

<sup>&</sup>lt;sup>1</sup> Cumulative figure since inception.

<sup>&</sup>lt;sup>2</sup> Figures are modeled by EFSE based on primary reporting and third-party data.

<sup>&</sup>lt;sup>3</sup> Based on on sub-loans disbursed in the last 4 quarters.

<sup>&</sup>lt;sup>4</sup> Based on outstanding portfolio as of December 2024.

### Our Contribution to the SDGs

EFSE's activities have been mapped against the SDGs at SDG target level, based on which six have been selected as core SDGs.

SDG	EFSE contribution and indicators	2023	2024
1 NO SERTY	EFSE contributes to eradicating poverty by meeting the basic financing needs of micro, small, and, medium enterprises and low-income households.		
	Number of subloans facilitated to MSMEs and households <sup>1</sup>	1,210,000	1,300,000
	Share of MSME sub-loans disbursed below 20,000 EUR <sup>2</sup>	76%	87%
	Share of microfinance institutions among active partner lending institutions	23%	24%
2 ZERO HUNGER	EFSE helps improve agricultural productivity and the livelihoods of small-scale food producers through secure and equal access to financial services.		
	Share of rural MSME end-borrowers <sup>3</sup>	n/a <sup>6</sup>	73%
5 GNGER  GUALITY	EFSE contributes to improving gender equality and women's empowerment by facilitating access to financial services and training for women entrepreneurs and women-owned enterprises and supporting women-held jobs.		
	Share of female MSME end-borrowers <sup>3</sup>	n/a <sup>6</sup>	37%
	Share of indirect jobs supported in finaced MSMEs held by women <sup>1,4</sup>	41%	41%
	Women entrepreneurs and professionals empowered through targeted technical assistance <sup>1</sup>	5,180	5,700
8 DECENT WORK AND COMMUNIC GROWTH	EFSE contributes to economic development and job creation by enabling entrepreneurs to establish and grow businesses through, for example, tailored financial services, mentorship, and strong ecosystems that support entrepreneurship.		
	Indirect jobs supported in financed MSMEs <sup>1,4</sup>	2,266,000	2,584,000
	People benefitted from training and capacity building <sup>1</sup>	50,700	64,600
	Investees and partners supported with tailored capacity building <sup>1</sup>	225	237

SDG	EFSE contribution and indicators	2023	2024
9 MOCHTIC BROWNING	EFSE contributes to inclusive and sustainable industrialisation by upgrading small-scale enterprises through improved access to finance and innovative solutions		
	Number of active borrowers <sup>3</sup>	86,600	107,600
	Share of outstanding portfolio in local currencies³	19%	19%
	Volume of subloans enabled for MSMEs and households through EFSE financing <sup>1</sup>	€ 10,3 bn	€ 11,4 bn
	Partner lending institutions financed <sup>1</sup>	143	148
10 REQUARTES	EFSE contributes to the economic inclusion of all by sustaining and growing business income among marginalised entrepreneurs.		
	Share of young MSME end-borrowers³	n/a <sup>6</sup>	24%
	Share of sub-loans disbursed in local currencies <sup>2</sup>	86%	78%
17 PARTIMERSHIPS FOR THE GOALS	As a pioneer in blended finance, EFSE contributes to bringing together public and private investors for sustainable development.		
	Committed capital <sup>5</sup>	€ 1,202 mn	€ 1,200 mn
	Volume of advisory & capacity building projects <sup>1</sup>	€ 46 mn	€ 48 mn
	Share of private capital committed to EFSE	29 mn	37 mn

<sup>&</sup>lt;sup>1</sup> Cumulative figure since inception.

<sup>&</sup>lt;sup>2</sup> Based on sub-loans disbursed in the last 4 quarters.

<sup>&</sup>lt;sup>3</sup> Based on outstanding portfolio as of December 2024.

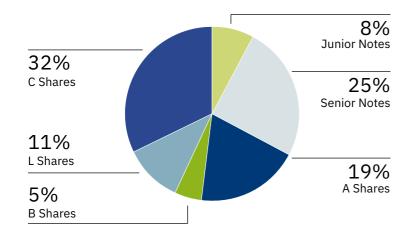
<sup>&</sup>lt;sup>4</sup> Figures are modeled by EFSE based on primary reporting and thid-party data.

<sup>&</sup>lt;sup>5</sup> Committed capital includes originally committed amounts on active contracts, not including any changes in the Net Asset Value (NAV) overtime.

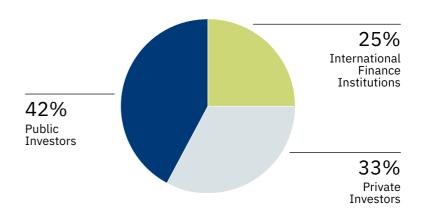
<sup>&</sup>lt;sup>6</sup> Data is not available as the indicator was introduced in 2024.

### Funding

# Available funding by investment class



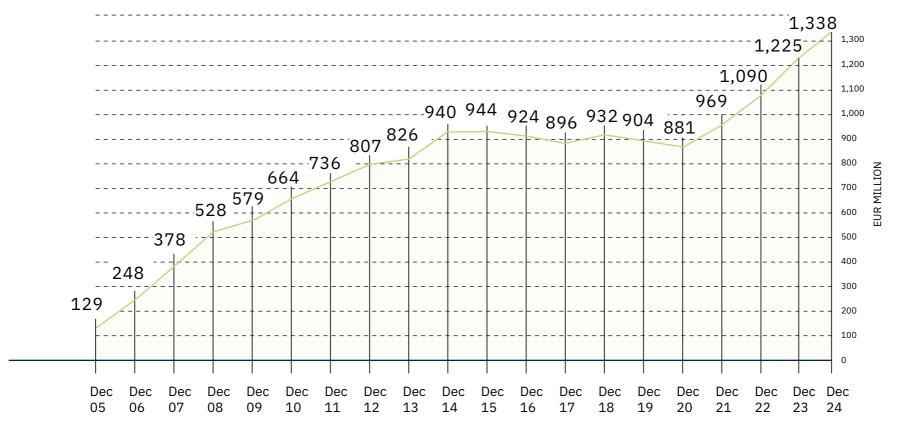
### Fund investors by investor class



#### Investments

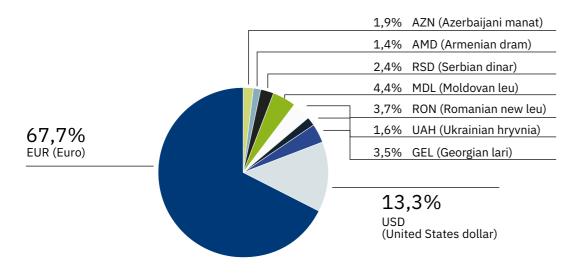
#### Outstanding investment portfolio

Since inception in December 2005

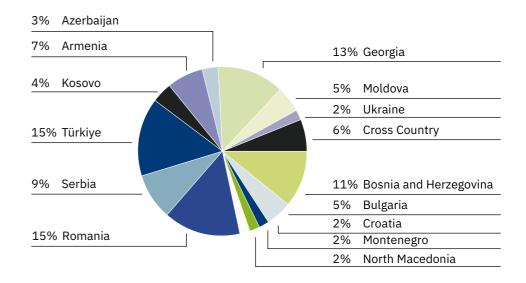


#### Investments

## Outstanding investment portfolio by currency

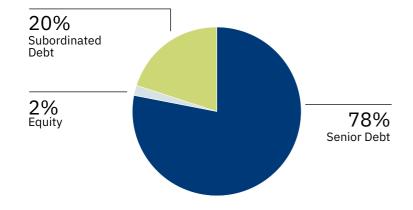


# Outstanding investment portfolio by country

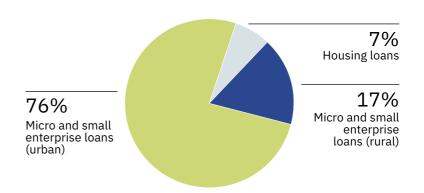


#### Investments

# Outstanding investment portfolio by instrument



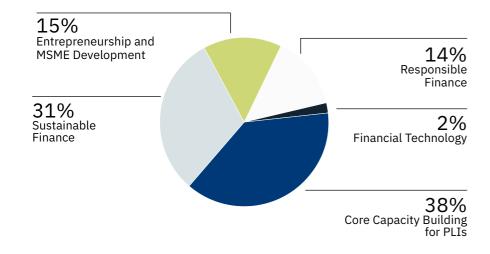
# Outstanding investment portfolio by product



### Advisory and capacity building

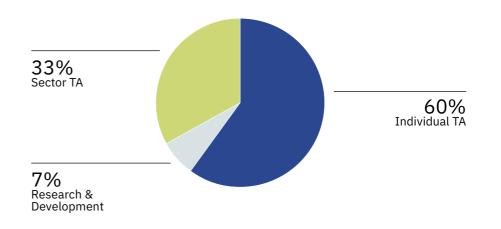
#### Total scope of activities

Based on approved project volume YTD



# Advisory and capacity building by type

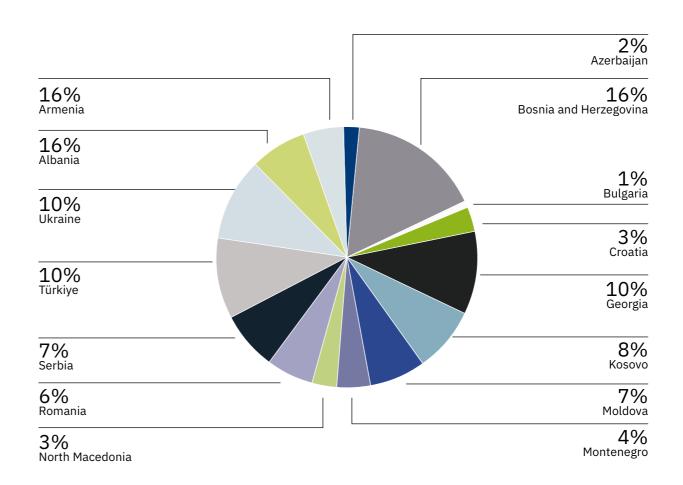
Based on cumulative project volume



### Advisory and capacity building

# Project distribution by country

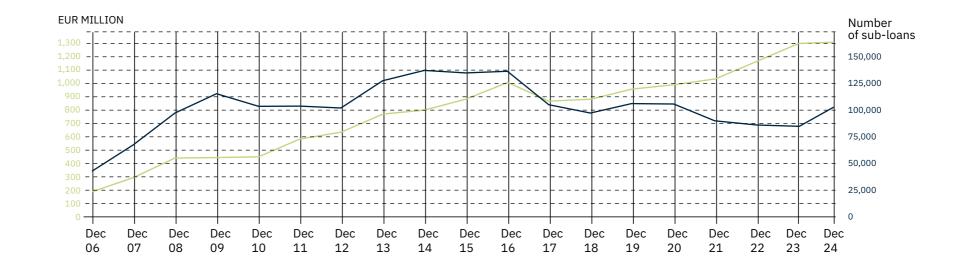
Cumulative, from inception of the EFSE Development Facility in 2006 at 31 December 2024



### Sub-Loan Portfolio

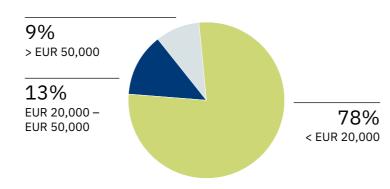
#### Outstanding sub-loan portfolio per year

- Sub-loan portfolio outstanding (EUR)
- Number of sub-loans outstanding



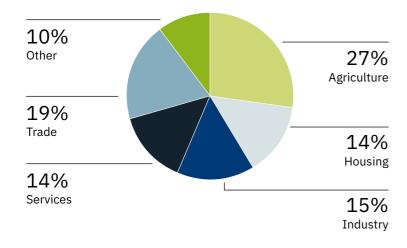
# Sub-loan portfolio outstanding by loan size of sub-loans

Based on total number of sub-loans outstanding



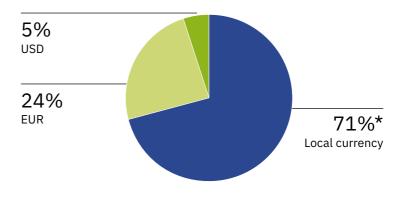
#### Sub-Loan Portfolio

### Sub-loan portfolio outstanding by economic sector based on volume of sub-loans



### Sub-loan portfolio outstanding by currency based on volume of sub-loans

EUR as local currency/currency board in Bosnia and Herzegovina, Bulgaria, Kosovo, Montenegro



<sup>\*</sup>EUR as local currency/currency board in Bosnia and Herzegovina, Bulgaria, Kosovo, Montenegro